

## INSIGHTS + NEWS

### Joshua Lee Smith Spoke at NECANN Boston on “Super Sale: How to Sell Your Marijuana Business in Massachusetts and Stay Out of Trouble”

On March 18, 2022, Joshua Lee Smith joined the panel “Super Sale: How to Sell Your Marijuana Business in Massachusetts and Stay Out of Trouble” at NECANN Boston.

When selling a marijuana business in Massachusetts, there are a variety of transactional, regulatory, municipal, and compliance considerations to keep in mind throughout the change of ownership and control process. You might be asking yourself questions such as:

- How should the transaction be structured?
- What approvals are required?
- How do I make sure my business remains in compliance?
- When can I close?

Failing to adequately prepare for and address these considerations can jeopardize the deal, the state and local licenses and permits, and the overall value of the business and its assets.

In this session, Joshua and other experienced panelists discussed the required steps, potential obstacles, and best practices for successfully navigating the complex process of selling a marijuana business in Massachusetts.